



Wednesday 8th February 2017

STFC Rutherford Appleton Laboratory
Harwell Science & Innovation Campus
Didcot
Oxfordshire
OX11 0QX

For the attention of Ian Mullacrane

Dear Mr Mullacrane,

Our Quotation Reference: Q0215/vc/cpp/080217

Following the engineer attending site on Tuesday 31st January 2017, to complete the annual planned maintenance visit to your Riello MST 20kVA UPS, we are pleased to provide copies of his report for your further information and records.

During the visit the engineer has noted that the batteries inside the UPS are approaching the end of their design life (battery design life is typically 3 - 5 years). The UPS systems will do its own battery test and if there is a major problem with the batteries the unit will alarm. However, batteries age with time and UPS manufacturer's normally recommend that they are replaced when they are coming towards the end of their design life.

As the UPS is used to provide critical standby power the manufacturer believes that they are taking a responsible position in bringing these issues to your attention, and want to ensure that the UPS is kept in optimum working condition (so that it can perform to its anticipated capacity whenever it should be called upon).

On behalf of Computer Power Protection we have pleasure in submitting our proposal for the battery replacement works as detailed.

Your requirement was for

Replacement batteries for Riello MST 20kVA (SN MM04UT303260001) UPS

Comments From Computer Power Protection

- ✓ **Price Promise** - We always aim to be competitive and will look to beat any existing quotation you may have
- ✓ **Batteries Offered** – the batteries offered are on a like for like
- ✓ **Removal & Disposal of Old Batteries** – Removal and disposal in accordance with all current WEEE regulations.
- ✓ **Battery Replacement Labour** – Covered under current maintenance contract (22977CO)

Computer Power Protection have been providing power protection solutions to both the private and public sector for twenty years and can provide a list of references where we have undertaken sales of UPS and generator systems. References/ case studies are available on our web-site www.cppsales.com.

We trust this proposal meets with your approval, and look forward to receiving your instructions in due course. Should you have any queries in the meantime, please do not hesitate to call us at any time.

Yours sincerely

Victoria Carter

Computer Power Protection (Sales) Limited

Southern Office: 8 The Avenue, Chichester, West Sussex, PO19 5PZ Tel: 08000 321 711 Fax: 01243 554815
Registered Office: Forum House, Stirling Rd, Chichester, West Sussex, PO19 7DN
Email: sales@cppsales.com Web Site: www.cppsales.com



Replacement Battery Pricing

Item	Description	Qty	Total Price
1	<p>Replacement Batteries for 1 X Riello MST 20kVA UPS– replacement batteries for the UPS system</p> <p>Labour covered FOC under maintenance contract 21843CO</p> <p>Battery delivery to single site via tail lift vehicle – customer responsible for receiving delivery and final positioning from kerbside</p> <p>Removal and disposal - In Accordance With All current WEEE regulations</p>	1	£1,399.20

Optional Recommend – Output Inverter Card

Item	Description	Qty	Total Price
1	Replacement Output Inverter Card Capacitor for 1 x Riello MST 20kVA UPS	1	£388.00
2	<p>Labour – Engineer to attend site to carry out replacement output inverter card capacitor in normal working hours at the same time as the battery replacement. If this is not carried out at the same time as the battery replacement a labour charge of £295.00 is applicable as this is deemed as a consumable</p>	1	<p>FOC if carried out at the same time as the battery change</p>

Terms

- ✓ Prices are based on a single order for the specified quantity based on a single delivery
- ✓ All prices exclude VAT, are ex works and are subject to our standard terms and conditions of sale.
- ✓ The manufacturer's terms and conditions of warranty apply.
- ✓ 1st order is normally payment in advance; thereafter a 30 day credit account may be offered.
- ✓ Validity of Quotation: 30 days
- ✓ All installation is the responsibility of the customer unless stated
- ✓ Manufacturers standard packaging and manuals will only be supplied
- ✓ The customer is ultimately responsible for deeming the system suitably sized and suitable for application
- ✓ We reserve the right to amend our costs should delays occur on-site during either installation or delivery which is the responsibility of the customer or any of its sub-contractors.

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